



CPUC / Joint Utilities LONG BEACH small/diverse

B U S I N E S S E X P O

April 25, 2018 • 7:30 a.m. - 1:30 p.m.
The Grand Long Beach
4101 E. Willow St. • Long Beach, CA

AGENDA

7:30 - 8:30 a.m. : On-site Registration and Networking

8:30 - 9:40 a.m. : **Catalina Room**

8:30 - 9:00 a.m. :

- Opening Comments
- Presentation by Col. Keith Tresh, Commander, California Cyber Security Integration Center

9:00 - 9:40 a.m. :

- Panel Presentation on "Utility Contracting Opportunities for Small and Diverse Businesses"

9:50 a.m. - 1:30 p.m. : Business Matchmaking - **Garden Room**

9:50 a.m. - 1:30 p.m. : Resource/Vendor Fair - **Grand Ballroom**

WORKSHOPS *(Catalina Room)*

10:00 - 10:30 a.m. : Future Opportunities with Verizon

10:35 - 11:05 a.m. : Do Your Thing - Energy Upgrade California
Helping California Meet Climate Goals

11:10 a.m. - 12:10 p.m. : Contracting with California State Government

12:15 - 12:45 p.m. : Access to Capital

12:50 - 1:30 p.m. : Run Your Business with Confidence &
Multi-Channel Marketing

Supplementary sponsorship:



Questions?

Contact 800-253-0500
or
smallbiz@cpuc.ca.gov



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EXHIBITORS

County of Los Angeles Department of Consumer and Business Affairs
County of Los Angeles Department of Public Works
City of Long Beach
Port of Long Beach
Port of Los Angeles
Los Angeles World Airports
City of Los Angeles Sanitation
Los Angeles Department of Water & Power (LADWP)
Metropolitan Water District of Southern California
Los Angeles County Metropolitan Transportation Authority
Southern California Edison (SCE)
Southern California Gas (SoCalGas)
San Diego Gas & Electric (SDG&E)
Southwest Gas
Pacific Gas and Electric (PG&E)
Sacramento Municipal Utility District (SMUD)
Cox Communications
Spectrum (Charter Communications)
T-Mobile
AT&T
Comcast
Sprint
California Water Association
California Water Service
Lancaster Choice Energy and California Community Choice Association (CalCCA)
California Energy Storage Alliance (CESA)
TESLA
Sunrun, Inc.
Natel Energy, Inc.
Energy Upgrade California
Burns & McDonnell
Rudolph and Sletten
Supplier Clearinghouse
CA Department of General Services (DGS)
CA Department of Transportation (Caltrans)
CA Department of Veterans Affairs (CalVet)
CA Department of Corrections and Rehabilitation
Joint Venture Program (CA Prison Industry Authority)
California Business Incentives Gateway - CA State Treasurer's Office
CA Highway Patrol (CHP)
CA High Speed Rail Authority
CA Department of Consumer Affairs
CA Department of Consumer Affairs Contractors State License Board
CA Department of Forestry and Fire Protection (CAL FIRE)
CA Department of Insurance
CA Employment Training Panel
CA Governor's Office of Business and Economic Development (GO-Biz)
CA Public Utilities Commission (CPUC)
U.S. Small Business Administration (SBA)
Small Business Development Center (SBDC) hosted by Long Beach City College
SCORE of Greater Los Angeles
Business Resource Group

The Los Angeles Gay & Lesbian Chamber of Commerce (LAGLCC)
Long Beach Gay & Lesbian Chamber of Commerce
Southern California Minority Supplier Development Council (SCMSDC)
The American Indian Chamber of Commerce/American Indian Chamber
Education Fund Procurement Technical Assistance Center
Women's Business Enterprise Council - West (WBEC-West)
National Association of Women Business Owners - Los Angeles (NAWBO-LA)
The Elite SDVOB Network
Veterans In Business Network (VIB Network)
U.S. Veteran Business Alliance
Veterans Business Outreach Center
LegalShield
Merriwether & Williams Insurance Services
Union Bank

MATCHMAKING PARTICIPANTS

City of Long Beach
Los Angeles World Airports
Los Angeles County Metropolitan Transportation Authority
Metropolitan Water District of Southern California
Southern California Edison (SCE)
Southern California Gas (SoCalGas)
San Diego Gas & Electric (SDG&E)
Southwest Gas
Golden State Water Company
Liberty Utilities
San Gabriel Valley Water Company
California American Water Company
Fontana Water Company
Cox Communications
Spectrum (Charter Communications)
Frontier Communications
AT&T
Comcast
Verizon
TESLA
CLEARResult
Burns & McDonnell
Rudolph and Sletten
DBE Worldwide/SFI JV
CA Department of General Services (DGS)
CA Department of Corrections and Rehabilitation Institution for Men
Union Bank
U.S. General Services Administration

Supplementary sponsorship:

